TABLE OF CONTENTS

GAIA Villages .................................................. 4
GAIA Elizabeth Taylor Mobile Health Clinics .......... 7
GAIA Nursing Scholars and Training .................... 10
Events ............................................................. 13
Trustees, Advisors and Staff ................................. 15
Donors ............................................................ 16
Financial Overview ............................................. 19

ON THE COVER:
Dear Friends,

Before assuming the mantle at GAIA a year ago, a number of friends and colleagues asked whether this is really the time to focus intensively on HIV/AIDS. After nearly three decades, they said, the world had grown weary of the issue, and mobilizing supporters to the fight would be a losing battle.

A year later, my response is: Really? I’ve never been so inspired or hopeful. Yes, the battle remains a big one, but for the first time it is clear that we’re winning. We’re gaining traction on many fronts, and progress is not only measurable but accelerating.

The very language we use to describe the epidemic is changing, as is our willingness to dare to speak of hope. 2012 was a watershed year:

• In March, the Malawi AIDS Commission announced that AIDS deaths had fallen for the 6th straight year, with infection rates stabilized at roughly half the levels of the late 1990s. Most tellingly, the Commission projected a 25% reduction in the number of AIDS orphans by 2015! **And GAIA’s contribution is clear with the greatest improvements acknowledged in the southern region where we work.**

• In July, the world’s AIDS researchers, clinicians, policymakers, and advocates gathered in Washington, DC, for the biannual International AIDS Conference, under the banner “Turning the Tide.” Speaker after speaker spoke of **“an AIDS-free generation” as a real, achievable goal**, backed up by global breakthroughs on both the treatment and prevention fronts. Read more on page 13.

• In December, the speakers at GAIA’s World AIDS Day Symposium in Pasadena held us spellbound with their inspiring tales of perseverance and progress. Dr. John Zaia, an expert in gene therapies to treat HIV, declared: **“We will have a vaccine in a short time. What is that short time? Four to six years.”** Read more on page 13.

But the most poignant moment for me — in which I could easily see the light at the end of the tunnel — was a young caregiver in GAIA’s Villages program during my summer visit. She said, “I was so sick… now look at me” and flexed her muscles as large as her smile.

**Now is the time. We are making a difference.**

*Todd Schafer*
President & CEO
Now in its tenth year, the GAIA Villages program has continued to evolve to best serve the needs of individual villages. Central to this program is ensuring that the most vulnerable populations in a village are supported. GAIA has developed a model for servicing communities in a productive and sustainable way by focusing on care, support and education. Through the Orphan Care Program, orphans and vulnerable children are registered to receive support, and if necessary, food. GAIA’s Home-Based Care program identifies sick villagers and cares for them until returned to health or provides them with hospice care. Income generating activities provide a sustainable source of income and health education delivers key information on prevention and treatment for malaria, TB, HIV and much more.

GAIA’s work has had a lasting impact in the 137 villages it has served over the last 10 years, educating communities about health, keeping orphans in school and providing sustainable economic empowerment for village women.

Twenty year old “Mtima” feels extremely lucky to have been given an opportunity most children take for granted: to attend high school. He is currently a sophomore at Gawani Secondary School in Manyamba Village, Mulanje. GAIA pays school fees for Mtima and 139 other orphans attending high school for as long as they remain enrolled.

Mtima was born the first child and only son in his family. After his father died, he and his two sisters had to help support their family by finding small jobs in his community, missing school when work interfered. GAIA’s support has enabled Mtima to focus on his studies without worrying where tuition and supplies will come from next semester.

Mtima is now able to go to school without trouble and live as a child his age should. He now has dreams for his future thanks to the opportunities GAIA has given him.
GAIA’s Long-Term Impact: HIV Support Group

Projects Officer, Annie Sekani (pictured front left) could hear the sound of enthusiastic and joyful songs even before arriving to meet the HIV support group in Mphusu, Mulanje. With a warm welcome they greeted the visiting GAIA staff. They begin their weekly meeting with a prayer and stories of challenges they face in the community. Through this group, many villagers have found the encouragement they need to get tested and the support necessary to continue to live normal and happy lives.

When the GAIA village intervention operated in their village from 2008 to 2010, GAIA provided them with two bicycle ambulances and worked with nearby hospitals to ensure eligible members knew how to access medication. Since GAIA exited their villages, the group has worked with adults in going door to door and in hospitals to encourage people to learn their status and to offer advice to those living with the disease.

Despite the good work they are doing, members of this group remain stigmatized. Villagers whom they once considered friends shunned them when they revealed their status. They are not allowed to hold their meetings at some churches. Most struggled to find work as they were seen as weak. “We miss out on coupons for fertilizer, others say we are already dead and should leave such things to the living” Katalina says with a smile. This stigmatization causes others, especially men, to hide their status - out of over one hundred members there are only seven men.

Despite these challenges, the support group members are an ever lively bunch. They say they will always be grateful to GAIA for continuing to aid them in every way possible even after the program moves on to other villages. And just as each of their lives was touched by the coming of GAIA, they shall continue to do all they can to help people within their reach.

When GAIA began offering microfinance services in 2006, loan sharks were virtually the only lenders operating in Malawi’s Thyolo District. Women had a particularly difficult time accessing credit and lending terms, when available, were onerous. To the surprise and appreciation of the district’s “unbanked” residents, GAIA has since provided microfinance services to more than 2,400 women. Following the group-based credit approach introduced by the Nobel Peace Prize-winning Grameen Bank, GAIA has financed the launch of hundreds of woman-owned micro-businesses with 6-month loans averaging $70. Loan repayment rates have been as high as 98%.

The success of the GAIA intervention has drawn other microfinance institutions to Thyolo, including the highly respected MicroLoan Foundation (MLF), a UK-based organization that has made more than 110,000 loans to women in Africa over the past 10 years. At the end of 2012, GAIA signed a memorandum of understanding with MLF which will continue and expand on GAIA’s work in Thyolo, providing a variety of loan products to former GAIA borrowers and extending their organization’s reach throughout the southern Malawi region.
**Hamels School in Namunda Village**

GAIA is proud to be collaborating with the Hamels Foundation which is building a primary school (grades 1-8) in Namunda, Mulanje, a former GAIA Village. The Hamels Foundation is funding the project and GAIA is serving as the Owner’s Representative for construction supervision and contract administration. A ground breaking ceremony was held on November 1, 2012, and construction is now underway.

**Open Arms Malawi**

GAIA continues its enthusiastic support of Open Arms Malawi. Open Arms is an orphanage located in Blantyre, Malawi that provides food, shelter and medical care for children under 2. After 2 years of age, they are either returned to their home communities or placed in foster homes. In 2012, GAIA provided Open Arms with $30,000 to support its feeding program.
MOBILE HEALTH CLINICS

GAIA ELIZABETH TAYLOR MOBILE HEALTH CLINICS

What do you do if you are an African villager, your baby is very sick and the closest government health center is more than a 10 km walk away. The distance is daunting and a neighbor reports that just a few days earlier, the health center was out of many medications. This is the predicament facing many Malawian villagers in rural areas. GAIA’s Elizabeth Taylor Mobile Health Clinics provide a solution.

Working in collaboration with the Mulanje District Health Office, GAIA clinics serve remote areas, bringing basic health services to Malawian villagers that are under-served by government facilities. Clinic patients report that they are very pleased with and thankful for GAIA clinic services: they are treated kindly, never turned away, and medications and treatments are readily available. Like government clinics, GAIA clinics do not charge for their services.

In 2012, there were 109,461 patient visits to our mobile clinics. 5,392 patients were tested for HIV.

REACHING THE UNDERSERVED

The Mobile Health Clinics program was launched and has expanded with generous funding from the Elizabeth Taylor AIDS Foundation. Dame Taylor was a passionate advocate for those around the world suffering from AIDS, and she was captivated by the idea that the mobile clinics could provide easy access to testing for villagers. In 2012, GAIA tested nearly 5,400 people at our clinics, 14% of them proved to be HIV positive (down from 17% in 2011). We are reaching a population that is clearly in great need of this service.

When a person is found positive, it is a profound moment, but GAIA staff are there to provide a comforting and kind presence, counseling, information, and hopeful encouragement. HIV positive individuals are referred to the district hospital for confirmatory testing and evaluation for treatment. And these days there is much cause for hope—the Malawi Ministry of Health has taken important steps to try to initiate people on antiretroviral medications earlier in the course of the disease and has started to provide improved drug regimens with fewer side effects.
The Mobile Health Clinic staff performs diagnostic tests on patients to identify HIV, Malaria, TB and numerous other conditions.

**IMPROVING THE QUALITY OF CARE**

The most common illness treated by our clinics is malaria, endemic in Malawi. Malaria can mimic other illnesses with its generalized “flu-like” symptoms, and overtreatment of malaria symptoms has resulted in some patients becoming resistant to medications. The advent of a rapid diagnostic finger stick test (RDT) for malaria has greatly improved the timely confirmation of a diagnosis, assuring that the patient receives the correct and most effective treatment.

When a recent study underscored the importance of using the stick test in making malaria diagnoses, GAIA moved quickly to address this issue. Alice Bvumbwe, our Southern Region Project Officer, quickly organized training for clinic personnel to assure they were confident in using the test and that they were performing it correctly.

Analysis of 2012 patient monitoring data showed that now 90% of suspected malaria patients are having the diagnosis confirmed with a rapid test. GAIA is proud of the staff efforts to continually improve the quality of care.

In 2012, our 3 mobile clinics treated 22,909 patients for malaria.

**A DEDICATED & COMMITTED STAFF**

When rainy season comes, providing clinic services is especially challenging. Normally passable dirt roads can quickly turn into a sludgy mess. On a recent outing, rain began to pour shortly after the mobile clinic and staff started out. The intrepid clinic staff pressed forward, with the skillful driver weaving painfully slowly along the gouged roads, trying to avoid the worst holes. They had almost reached their destination, when a muddy trench appeared before them, making it impossible to cross. They had come to stop near a small shop - the owner invited the staff in, and asked them if they would like to use her shop to conduct the clinic. One of the clinical staff members walked to the Mobile Health Clinic stop where 39 patients in hope of care had gathered. She guided them to the shop. Using the tiny shop space and the interior of the vehicle, all the patients were seen.

GAIA is grateful to our dedicated clinic staff and the communities we serve for their support in keeping the work going.
Remembering Henry Beni

On August 3, 2012, GAIA lost a special friend, Henry Beni. Henry was a lead clinician for GAIA and one of the very first employees of the GAIA Elizabeth Taylor AIDS Foundation Mobile Clinics Project. He suffered a fatal asthma attack in the middle of the night.

To pay tribute to Henry, the rural villagers he served are building a new structure to provide a safe and sheltered waiting area for the large numbers coming to one of his clinic stops. They will name it after him.

Alice Bvumbwe, GAIA Senior Projects Officer, provides these words about her colleague: “Henry will be remembered as a good team leader who was ready to work with any cadre of employee; he will be missed for his good leadership, compassionate kindness, and dedication to his work.”

The Bill Rankin Medical Warehouse

To honor Bill Rankin’s 12 years of service as President and CEO of GAIA, the Miller Endowment for Outreach at The Parish of St. Matthew, Pacific Palisades, California provided funding to remodel and refurbish a large garage on the GAIA office property in Limbe, Malawi to become the The Rev. Dr. William W. Rankin Medical Warehouse. The warehouse will allow GAIA to purchase medications and supplies in bulk and store them safely and securely in a temperature controlled environment. A Memorandum of Understanding with the Government of Malawi will allow the purchase of medications from their central stores at a discount. We are enormously grateful to the people of St. Matthew’s for making this possible.

Connecting to Care: GAIA Serves Rural Malawi with Basic Health Care Services

1 Mobile Health Clinic + 4 Personnel + 5 Villages each Week = 35,000+ Patient Visits per Year

In 2012, GAIA operated 3 Elizabeth Taylor Mobile Health Clinics in Southern Malawi

Services Provided

- Malaria, HIV & TB
  Testing, treatment, referral

- Other Infectious Diseases
  Treatment and referral

- Noncommunicable Diseases
  Primary evaluation, treatment, referral

- Child & Maternal Health
  Including family planning services

- Health Education

- Emergency Transport

Construction on The Rev. Dr. William W. Rankin Medical Warehouse presses forward.
GAIA NURSING SCHOLARS

GAIA hosts a 2012 “Get-Together” for Nursing Scholars in Malawi for networking and continued training.

Since 2005, GAIA has funded over 300 Malawian nursing students. Of these, 151 scholars have graduated, and 96 were deployed to work as practicing or faculty nurses throughout Malawi in the overburdened government health system, where about 65% of positions are vacant. GAIA scholars agree to work in the Ministry of Health system for five years to improve the vacancy rate and improve the availability of quality health care for all Malawians.

In 2012, GAIA welcomed its largest cohort of Bachelors of Science in Nursing and Midwifery (BScNM) students, funding 50 students at Kamuzu College of Nursing. These GAIA Scholars represent 25% of the school’s annual intake. Of the GAIA funded cohort, 26% had lost both parents, 48% had lost one parent and 26% had no parental or financial support. Eighty percent were women. In addition to the supported undergraduates, an additional GAIA/USAID-supported scholar entered the Masters of Science graduate program at KCN in 2012.

CONTINUING CONNECTIONS

To foster a sense of pride in being a GAIA scholar and to connect new students with graduates of the nursing program, GAIA held Nursing Scholar “Get-Togethers” in the northern, central, and southern regions of Malawi in 2012. The events were attended by more than 130 current and former GAIA scholars and representatives from the Ministry of Health, regional hospitals, nursing institutions, and United States Agency for International Development (USAID). At each “Get-Together” presentations were made by nursing leaders in each region, including Kaboni Gondwe, one of GAIA’s first nursing scholars. She gave a presentation on “Nursing as a Profession.” Attendees were reunited with schoolmates and networked with others over lunch. Ruth Kaundama and Ruth Mnyanga, pictured right, were schoolmates at KCN and were reunited at the central region “Get-Together.” Ruth Kaundama graduated in 2011 and has since been working as nursing faculty at Nkhoma Nursing College outside of Lilongwe, while Ruth Mnyanga graduated in 2010 and is working at Kamuzu Central Hospital in Lilongwe.
GAIA presented at two International Conferences in 2012, highlighting student performance and retention of GAIA scholars in the nursing workforce in Malawi. GAIA presented a poster about the impact of the scholarship program on the fight against HIV/AIDS in Malawi at the International AIDS Conference held in Washington D.C. in July (see page 13 for highlights of this conference). In November, GAIA presented at the first “Nursing and Midwifery Education in Africa” International Conference, held in Lilongwe.

For the past eight years, GAIA’s nursing program has afforded needy Malawians the opportunity to attend nursing school, successfully graduate, and pass licensing exams and secure jobs, without struggling to pay school fees or purchase the necessary supplies. Our partnership with the Ministry of Health ensures these graduates are deployed throughout Malawi to alleviate the shortage of nurses in the public sector.

GAIA USAID Nurse Education and Training Project

With funds from USAID, GAIA has trained 405 faculty, practicing, and pre-service nurses since October of 2010 as part of the GAIA USAID Malawi nurse education project. It is currently in its 3rd of 5 years, and in addition to nurse training it funds 44 of GAIA’s nursing scholars.

The project trains nurses in Emergency Triage Assessment and Treatment (ETAT), Basic Emergency Obstetric and Neonatal Care (BE- mONC), and Antiretroviral Therapy (ART). For 2012, the focus of the training was Triage (ETAT). GAIA partnered with Save the Children and local district health offices to improve child survival outcomes by ensuring nurses and other health care providers were trained together to provide life saving skills in a limited resource setting. GAIA trained 135 nurses from 9 of 22 districts in southern and central Malawi.

Ten nursing faculty from seven nursing colleges were trained in BEmONC in February 2012. When GAIA checked back in on these trainees 6 months after the training all that were currently teaching midwifery courses had incorporated training topics into their curriculum.

In December of 2012, GAIA held its first pre-service nurse training in ART for 95 4th year BScNM students. These nurses will be the first cohort of graduates leaving nursing school ready and able to assess HIV positive patients and initiate, modify and maintain ART regimens. Reports from the Ministry of Health, HIV Unit showed that the districts where GAIA trainings were held are performing above average. GAIA has trained 100% of nursing faculty in ART nationwide.

Meeting and Exceeding Program Goals

Training Topic

Basic Emergency Obstetric and Neonatal Care
Triage
Antiretroviral Therapy

Cumulative number of nurses trained to date

<table>
<thead>
<tr>
<th>Training Topic</th>
<th>2010-2011</th>
<th>2011-2012</th>
<th>2012-2013</th>
<th>2015 GOAL</th>
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<tr>
<td>Basic Emergency Obstetric and Neonatal Care</td>
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<tr>
<td>Triage</td>
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<td></td>
<td></td>
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<tr>
<td>Antiretroviral Therapy</td>
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Kaboni Gondwe, pictured here, was one of GAIA’s first nursing scholars. Since GAIA first sponsored her bachelor’s education at Kamuzu College of Nursing (KCN), she has continued to show her commitment and passion for furthering the nursing profession in Malawi.

In 2012, Kaboni completed her Fulbright funded studies at Ohio University, graduating with a Master’s degree in Nursing Administration & Education. In July, she returned to KCN, where she worked during her scholarship bond period following a placement at one of the countries busiest regional hospitals, Queen Elizabeth Central Hospital in Blantyre. Kaboni is now a lecturer at KCN in the Department of Midwifery and also holds the position of Warden (in charge of on-campus student affairs) at the College.
Where Are The GAIA Scholars?

**ELUBY NAPWANGA**  
Deployed Scholar  
Eluby Napwange is a paternal orphan with 5 siblings for whom she pays school fees. She graduated from Kamuzu College of Nursing with a bachelor’s degree in Nursing in 2010 with the hopes of being a compassionate nurse that other nurses look up to. She is now the nurse in charge of the pediatric ward in Mwanza, The USAID Program Manager, Melanie Perera, reports that Ms. Napwanga is “one of our strongest nurses.” She participated in the first Emergency Triage Assessment and Treatment (ETAT) training sponsored and facilitated by GAIA in Mwanza district in September and then helped GAIA facilitate another ETAT training in Mwanza district in October.

**DOROTHY M’BAWA**  
Deployed Scholar  
Dorothy M’bawa is a 2010 graduate from the Kamuzu College of Nursing Bachelor’s of Science. She has worked as the Nurse in Charge of the Pediatric ward at St. John’s Hospital in Mzuzu, Malawi for the past two years.

**JUNIAH DANIEL**  
4th Year Nursing Student  
Juniah Daniel is 22 years old and has just completed her fourth year at Kamuzu College of Nursing in Lilongwe. She is currently studying to take the nursing council exams in February 2013. Her parents do not work and cannot support her. The GAIA scholarship has helped her pursue her education and support her family in Mulanje with some money from the modest living allowance she receives. She thanks GAIA because, “a lot of us would not have made it to year four without assistance from the scholarship program.”

**YAMIKANI MAGOMBO**  
3rd Year Nursing Student  
Yamikani Magombo is 23 years old and a 3rd year nursing and midwifery student at Mzuzu University. She reports that she is currently performing well and passing her classes. The living allowance provided by GAIA helps her purchase the learning materials she needs to succeed. Yamikani is able to support not only herself but also her relatives living in her home district of Nchelu. She is looking forward to working for the Malawi Ministry of Health when she graduates in 2014. She appreciates every aspect of the GAIA scholarship program, especially the personal support from the GAIA staff, in particular the GAIA Program Coordinator, Joyce Jere.

**TENDAI CHILONGA**  
1st Year Nursing Student  
Tendai Chi- longa is a first year student at Kamuzu College of Nursing (KCN) and was recently selected as a GAIA Scholar. She is one of 10 children and is the only person in her family to reach University. She was also supported by GAIA during her secondary school education at Ludzi Girls Secondary School in Lilongwe. She says if it wasn’t for GAIA who supported her during secondary school she would never been able to attend KCN. Her parents, who are subsistence farmers, could not pay the tuition. Being awarded a GAIA Nursing Scholarship means that she can realize her dream of becoming a nurse so she can then better serve Malawi and help others.

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**Since 2005, GAIA has funded over 300 Malawian Nursing Students. In 2012, GAIA welcomed its largest group of new Scholars, funding 51 students.**
XIX AIDS Conference Washington DC

Since 1985, the world’s leading HIV scientists, clinicians, donors, program implementers, activists, and people living with HIV, have gathered every two years to share research, ideas, progress, and challenges.

This past July, excitement in Washington mounted as almost 24,000 participants gathered. And the key messages were exciting: we now have the tools to end the devastating epidemic. With compelling evidence that treatment is prevention, delegates were charged with growing testing programs and linking those found HIV-positive to treatment. The compelling evidence? Treatment with antiretrovirals decreases viral load and reduces the risk of transmission. Malawi’s prevention of mother-to-child-transmission program was held up as a model. Malawi tests all pregnant mothers who come in for prenatal care unless they decline, and provides antiretroviral therapy for pregnant women upon being found HIV+, as well as preventative treatment for the infant after birth.

A second point stressed at the conference was the importance of linking HIV+ patients to care along what is being called the “treatment cascade,” a concept gaining increasing attention. We learned that only 25% of HIV+ individuals in the US have successfully achieved viral suppression. Although similar statistics are not yet available in Malawi, they are certainly not better. At the conference, it was stressed that interventions are needed at every step of the cascade, to assure that people are tested, connected to care, placed on antiretroviral medication as appropriate, and encouraged to adhere to the regimen. GAIA programs intervene at all points in the cascade with proven success.

GAIA Marks 25th World AIDS Day

GAIA commemorated the 25th observance of World AIDS Day on December 1st, 2012 by sponsoring a public symposium entitled Toward an AIDS-free generation: Where do we stand? The event was held at the Fuller Theological Seminary in Pasadena, California, the event featured Jane Kaczmarek, actress and GAIA Global Ambassador and a panel of noted HIV experts:

Dr. Michael Gottlieb, physician and GAIA medical advisor, convened the panel of prominent researchers and advocates, and gave a retrospective of the past 31 years of AIDS. In 1981, Dr. Gottlieb authored the first report identifying AIDS as a new disease. He said, “Every [HIV] patient can achieve that same result that long-term survivors like Magic Johnson have if people can access the medication and take it regularly.”

Dr. Eric Walsh, Director of the Pasadena Public Health Department and former member of the Presidential Advisory Council on HIV/AIDS, spoke on AIDS in America. “This disease does very well among people who have given up, who think society has given up on them,” he said. “We’ve got to empower people.”

Dr. John Zaia, Professor and Chairman of the Department of Virology at the Beckman Research Institute at City of Hope, shared an overview of the current research and prospects for a cure and vaccine. Among his many hopeful messages, he reported that during a 2009 vaccine trial, one out of every three persons was protected from HIV.

Dr. Thomas Coates, Distinguished Professor of Global AIDS Research and Director of the Center for World Health at the David Geffen School of Medicine at UCLA, spoke on global progress and the new challenges in HIV prevention. “We now know that if we treat people with HIV, the chances of them passing on HIV to someone else are reduced by 96%,” he reported. “Hopefully in our lifetime, we’re not only going to see a vaccine, but we may see a cure for AIDS.”

At this 2012 Conference, GAIA’s Nursing Program was highlighted. GAIA’s presentation appeared as part of a poster session dedicated to the pivotal role that strengthening the health care workforce in developing countries plays in defeating the epidemic.
GAIA Event in Princeton, New Jersey Hosts Hamels, Gottlieb and Many Special Guests

Despite the hardship visited on the area by Hurricane Sandy just days earlier, more than 80 GAIA supporters gathered in the Princeton home of Lisa and Bob Stockman on November 3 to hear remarks from Dr. Michael Gottlieb, GAIA Medical Advisory Board Member and former trustee. Dr. Gottlieb is renowned for authoring the 1981 report to the Centers for Disease marking the beginning of the AIDS era. He noted, “I never imagined that the African epidemic would dwarf the U.S. epidemic but it did and continues to.”

Next up were Philadelphia Phillies pitcher Cole Hamels and his wife, Heidi, co-founders of the Hamels Foundation, who shared their enthusiasm for GAIA (along with highly-sought after baseball gear for the auction).

Heidi captured the sentiment in the room, declaring that when “we help fight the battle against HIV/AIDS, we join hands with our brothers and sisters in Malawi…combining our solidarity of strength, passion, commitment and energy. Much disease and heartbreak can be preventable if we have the will to make change together.”

Emcee and auctioneer Andrea Fuczynski, President, Christie’s Los Angeles, facilitated the evening with poise and wit. The Rev. Paul Jeanes, rector of Trinity Church, Princeton, closed the evening with a rousing, ecumenical benediction.

Over 300 GAIA Supporters Gather in Bay Area at Garden Party Benefit

On a warm Sunday in April, 300 guests gathered in the garden of a Silicon Valley home to hear keynote speaker and physician, Abraham Verghese, author of “Cutting for Stone,” and beloved Bay-Area writer Anne Lamott.

Emcee and auctioneer Andrea Fuczynski described GAIA as a “purveyor of grace and an organization that brings hope and a little fresh air to people who cannot breathe” and goaded guests to seek the “buffet table in heaven” which can be found when loosening one’s grip on material goods.

Later GAIA Nursing Scholar and orphan, Kaboni Gondwe, talked about the many changes now taking place in Malawi under President Joyce Banda, Malawi’s first woman president. Kaboni said “GAIA is my partner. It is Malawi’s partner for a healthier, self-sufficient future.”
BARNABUS SALAKA is Chairman of the GAIA-Malawi Board of Trustees. Father Salaka is an Anglican Priest, serving as rector of the Chileka parish. He is a trained engineer, with over 15 years in the construction sector. Father Salaka joined the Board in 2003, serving as Chair since 2010.

JULITA MANDA NKHWAZI is a Trustee of GAIA-Malawi. Julita brings expertise in Project Management, Food Security, Gender and HIV Education to the GAIA-Malawi Program Budget and Management of Assets. She joined GAIA-Malawi’s Board of Trustees in January 2012.

JONES LAVIWA is Country Director of GAIA-Malawi, based in Limbe. He has over 30 years professional experience in the international development sector, especially in community development and social services. Jones has led GAIA’s Malawi efforts since our founding, joining the GAIA-Malawi Board of Trustees in 2006.

ALICE BVUMBWE is Senior Projects Officer of GAIA-Malawi, based in Limbe. She has over 30 years experience especially in preventive and curative health care services. Alice joined GAIA in June 2003 and has been instrumental in the creation and success of both the GAIA Villages and Mobile Health Clinics programs.

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Lea Wood, Development Manager
Nadja Winters, Events & Communications Manager
Leanne Paolli, Consulting Events Manager
Elizabeth Pontious, Consulting Communications Manager
**Income and Expenses**

<table>
<thead>
<tr>
<th>Income</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>7% Religious Organizations</td>
<td>16% Fundraising &amp; Administration</td>
</tr>
<tr>
<td>10% Family &amp; Community Foundations</td>
<td>84% Programs</td>
</tr>
<tr>
<td>11% Major Gift Campaign</td>
<td></td>
</tr>
<tr>
<td>14% Special Events</td>
<td></td>
</tr>
<tr>
<td>15% USAID Grant</td>
<td></td>
</tr>
<tr>
<td>17% Independent Foundation Grants</td>
<td></td>
</tr>
<tr>
<td>23% Individuals</td>
<td></td>
</tr>
<tr>
<td>3% Business/Other</td>
<td></td>
</tr>
<tr>
<td>11% Major Gift Campaign</td>
<td></td>
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</tr>
<tr>
<td>23% Individuals</td>
<td></td>
</tr>
</tbody>
</table>

*In 2012, GAIA’s cash-basis income (after restricted transfers) totaled $2,838,910 and expenses totaled $2,797,297 (unaudited).*

**GAIA Accomplishments 2012**

<table>
<thead>
<tr>
<th>GAIA Villages Program</th>
<th>Operational GAIA Villages</th>
<th>60</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Community caregivers trained in orphan care, HIV prevention, and home based care</td>
<td>232</td>
</tr>
<tr>
<td></td>
<td>Youth served through youth clubs</td>
<td>2,439</td>
</tr>
<tr>
<td>Orphan Care</td>
<td>Orphans supported</td>
<td>4,272</td>
</tr>
<tr>
<td></td>
<td>Orphans assisted with secondary school tuitions</td>
<td>140</td>
</tr>
<tr>
<td>HIV Prevention</td>
<td>Villagers referred for HIV testing</td>
<td>5,513</td>
</tr>
<tr>
<td></td>
<td>Percentage of villagers tested HIV+ (of those that revealed results to GAIA)</td>
<td>21%</td>
</tr>
<tr>
<td></td>
<td>Villagers reached with HIV prevention message</td>
<td>54,000+</td>
</tr>
<tr>
<td>Home Based Care</td>
<td>Number of clients cared for in 2012</td>
<td>675</td>
</tr>
<tr>
<td></td>
<td>Total number of patients nursed back to health and discharged</td>
<td>237</td>
</tr>
<tr>
<td></td>
<td>Patients provided with end of life care (death)</td>
<td>147</td>
</tr>
<tr>
<td></td>
<td>Patients continuing in care at the end of 2012</td>
<td>291</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GAIA Elizabeth Taylor Mobile Health Clinics</th>
<th>Operational Mobile Clinics</th>
<th>3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Client visits for illness</td>
<td>109,461</td>
<td></td>
</tr>
<tr>
<td>Client visits for growth monitoring</td>
<td>16,006</td>
<td></td>
</tr>
<tr>
<td>Clients tested for HIV</td>
<td>5,392</td>
<td></td>
</tr>
<tr>
<td>Percentage of clients tested HIV+</td>
<td>14%</td>
<td></td>
</tr>
<tr>
<td>Clients treated for malaria</td>
<td>22,909</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Nursing Education Program</th>
<th>Nursing Scholars Program</th>
<th>177</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students under sponsorship in 2012</td>
<td>Nursing scholar program graduates since program inception</td>
<td>151</td>
</tr>
<tr>
<td>Scholars deployed at Government Health Facilities and Nursing Colleges</td>
<td>96</td>
<td></td>
</tr>
</tbody>
</table>

| Nursing Training Program                  | Practicing nurses and nursing faculty trained in antiretroviral therapy since October 2010 | 250         |
|-------------------------------------------| Practicing nurses and nursing faculty trained in triage since October 2010 | 135         |
|                                           | Practicing nurses and nursing faculty trained in basic emergency obstetric and neonatal care since October 2010 | 20          |

| Microfinance Program                      | Women receiving microloans   | 375         |
|-------------------------------------------| Borrowing groups             | 39          |
|                                           | Repayment rate (projected to be between 95 and 98% by March 2013) | 85%         |
We are grateful to all our wonderful volunteers who have worked tirelessly on behalf of GAIA.

Thank you.