In the 15 years since our founding, both GAIA and the AIDS epidemic have evolved dramatically. No longer is HIV a certain death sentence. No longer is the African orphan population growing explosively. No longer is end-of-life comfort the best we can offer.

Having established that the future is far more hopeful than when we started, it is simultaneously true that the AIDS “problem” in Africa is bigger than ever, with more people today living with HIV than any time in the past.

From the beginning, GAIA has been the little engine that could. Could make a difference. Could transform dollars into lives. Could reach the far corners of the remotest areas. In our little corner of the globe, we were doing a world of good.

Today, the global spotlight has found us and the opportunity to make a transformative contribution well beyond our Malawi footprint is before us. The little engine has many admirers and much bigger engines are poised to take our lessons and scale them. What an impact that will be!

Some of what we’ve learned:

- **Healthcare on a truck works.** Gaps in healthcare access need not await new construction and supply chains to be built. We can drive to the gaps and set up shop until the permanent infrastructure matures... and then relocate to other gaps.

- **Stigma persists but isn’t permanent.** With the right program tweaks – from men-only HIV testing days to Door-to-Door outreach – the final barriers can be overcome. We’re seeing whole families waiting in their doorways for our HIV testers, when we’ve previously been told in-home testing was a violation of cultural privacy norms.

- **Nurses are key.** Africa has profound shortages in every sort of health care asset: too few hospitals, too few doctors, broken supply chains. None of it matters until the front line of healthcare delivery – nurses – is ever-present and well-trained.

- **Hope is indeed a strategy.** There is no better marketing strategy than the word-of-mouth that results from the testimonials of those who have regained their health. Miracle drugs do more than cure and prevent: they create demand. We can use this to our advantage.

As GAIA moves into its new Strategic Plan in 2016 (see opposite page), we’re on an exciting path. This little engine surely can.

Todd Schafer
GAIA President & CEO

15 Years... and Counting!
GAN Board Approves New 5-year Strategic Plan

Organizations evolve over time. While core values are rarely changed, organizational direction does and should, as changing contexts prompt changing priorities. At GAIA, this happens on a formal basis every half-decade, with a board-led exercise to draft and adopt a 5-year Strategic Plan. 2015 was such a year, with an 8-month process (led by Vice Chair Andy Pflaum) drawing input and ideas from staff (both U.S. and Malawi), Board members (both U.S. and Malawi), and GAIA supporters, including strategic planning experts, to produce the GAIA Strategic Plan, 2016-2020.

The five-year plan, approved by the U.S. Board in October and the Malawi Board in December, will reinforce and clarify GAIA’s fundamental purpose, guided by our:

VISION:
GAIA seeks an end to AIDS and related health crises by improving healthcare services in Africa’s neediest rural communities.

MISSION:
Together with the communities we serve, GAIA develops innovative and caring healthcare programs in resource-deprived regions in Africa, especially those most affected by HIV/AIDS, tuberculosis, and malaria. To ensure the broadest possible impact, we rigorously test our initiatives and promote the replication of successful models.

GOAL:
To eliminate needlessly life-threatening disease in Africa, GAIA will be a leader in extending quality healthcare services to the least accessible rural areas, what we call “the far end of the road”.

2016–2020 Priorities:
GAIA recognizes the historic opportunity presented right now. To ensure GAIA provides the greatest possible impact in the next five years we will prioritize the following:

1. Focus primarily on expanding and improving health care access, especially with regard to HIV/AIDS treatment, education and prevention.

2. Align with the UNAIDS goal to achieve the “90-90-90 treatment target” (i.e. by 2020, 90% of all people living with HIV will know their HIV status, 90% of all people with diagnosed HIV infection will receive sustained antiretroviral therapy (ART), and 90% of all people receiving ART will have viral suppression). Pursuing these targets will prevent the spread of new HIV infections, reduce morbidity and mortality and improve well-being in the areas where we work.

3. Support those most affected by HIV/AIDS in their communities, including women, orphans and other at-risk youth.

4. Commit to sustainable development work.

5. Commit to model programs that have measurable impact and that are scalable and able to be replicated.
VILLAGES

GAIA VILLAGES: Evolving and Expanding

As GAIA’s longest running program (13 years and counting!), GAIA Villages has continually adapted to serve the needs of the population it targets. With 180 current and past villages served, over 225,000 rural Malawian villagers have been reached with HIV education messages, orphan care, home based care and community development activities.

Our strong network of 160 Community Caregivers (CCGs) always has an ear to the ground, continually learning from the people what would be most beneficial to improve their health and wellbeing. GAIA Villages remains the platform on which new activities can be layered to meet emerging demands.

This flexibility allowed GAIA to quickly and efficiently reach thousands of Malawians displaced and severely impacted by flooding in the first three months of 2015, assisting them with food aid, blankets, and anti-malarial bed nets providing life-saving aid before international disaster relief efforts arrived on the scene.

In 2015 GAIA also piloted a door-to-door voluntary HIV testing campaign. Over three months, a team of 8 health workers enabled 6,000 residents of 13 villages to learn their status and linked 236 individuals who tested positive to treatment. As a testament to GAIA’s esteem in these villages, only 1% of those offered testing refused.

We reinvigorated our youth club programming, expanding our collaboration with Grassroot Soccer into a total of 40 villages, educating and engaging youth to take charge of their lives.

2015 was a year of digging deeper within the communities where we work to meet new and expanding healthcare and development needs.

GAIA Partnership Engages Youth

GAIA’s continued partnership with Grassroot Soccer educated an additional 562 youth in 2015 through an 11-week program, offering interactive health education and prevention of HIV and malaria through creative learning games. GAIA-trained coaches visit schools throughout the Mulanje district to hold weekly after-school practices.

Quarterly, GAIA holds “youth open days” where all youth involved in the program come together to share experiences and show off their talents. At these events, GAIA’s trained HIV testing and counseling staff join in the fun to offer free, convenient and confidential HIV testing to all youth and community members present.

GAIA tested 198 participants and community members, and only 1 person tested HIV-positive, signifying that the HIV prevention messages taught through soccer are having an impact on the adolescents and their families. We are happy to announce that the GAIA and Grassroot Soccer partnership has been renewed and will continue through at least the end of 2016.

Rural Malawian Villagers have been reached with HIV education messages, orphan care, home based care and community development activities.

225,000+

GAIA Village Coordinators arrive for a quarterly orphan care supply distribution.

GAIA CCGs assist and sing in celebration during the distribution.

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**GAIA Youth Club Offers Support and Hope**

Bomani’s life changed for the better in more ways than one when GAIA Villages began in Magombo in November 2013. Orphaned seven years ago, Bomani lives with his grandmother and, with GAIA’s arrival, became eligible to receive critical items that made attending school possible: hygiene supplies, school fees, books, pens and uniforms.

When Bomani learned that he was HIV-positive, he was scared and didn’t tell anyone. It wasn’t until a GAIA Coordinator encouraged him to join GAIA Skills, a program that teaches youth about HIV prevention and care through soccer, that he could be himself and feel less afraid with the knowledge that he can live a long and healthy life with HIV.

With GAIA’s support, Bomani is finishing primary school this year and intends to complete high school. He wants to become a doctor so that he can help children with HIV/AIDS and pass along all that he has learned from GAIA to others. He is grateful to GAIA and to Trinity Church in Menlo Park, California for sponsoring activities in Magombo.

*Bomani is a pseudonym.*

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**Inspired to Give Back: Community Caregivers in Former GAIA Villages**

In 2015, GAIA-Malawi staff distributed 28 bicycles to active Caregivers from former villages who are carrying on their work after the conclusion of GAIA programming in their villages. The bicycles are a reward for outstanding volunteer service, a token of appreciation and respect from GAIA for their on-going commitment, and motivation to others to follow in their example.

These Caregivers are a shining example of dedication and on-going impact of engaged GAIA Caregivers who continue to work as volunteers, even after the GAIA Villages program has phased out of their areas. They conduct regular follow ups with orphans, visit home-bound villagers to provide health assessments, comfort and referrals, and give health talks ... Not because they have to... but because they have been empowered and inspired by GAIA to give back.

---

**Hope and Healing for Melina**

Before GAIA Villages arrived, Melina, a 35 year old widow with five children was often too sick to tend the small vegetable garden that provided the family’s only source of income. GAIA CCGs conduct door-to-door health visits to every home. During their rounds, Melina was immediately referred to a GAIA Mobile Health Clinic for HIV testing and counseling. When she tested HIV-positive she felt her life was over, but hope arrived in the form of daily home-based care visits from knowledgeable CCGs who counseled her on how to live and even thrive with HIV.

She began receiving antiretroviral therapy (ART) and likuni phala, a vitamin- and protein-enriched porridge, and her health gradually improved. The CCGs encouraged Melina to join a peer-based HIV support group and CCGs helped get the children tested, fortunately all testing negative. GAIA also provided her with antimalarial bed nets for her family, who no longer suffer from chronic malarial outbreaks. Empowered with health care knowledge, Melina and her family are healthy and strong. She now thinks that her husband would be alive today if he would have received HIV testing and treatment. Melina attributes her new found well-being to GAIA’s work.

*Melina is a pseudonym.*
The GAIA Elizabeth Taylor Mobile Health Clinic Program provided a record 205,000 client visits at our seven mobile health clinics across two southern Malawi districts in 2015. The clinics provide free primary healthcare for nearly 1 million villagers living in Mulanje and Phalombe where only 8% of residents are within an hour’s walk of a government health facility. GAIA mobile clinics fill the gaps, expanding access to ensure that 100% are within an hour’s walk from home.

Two projects, follow up nurse coordinators and male targeted HIV testing, piloted in 2014, were implemented on a larger scale in 2015. These programs were successfully rolled out to all seven mobile clinics.

A Follow up Nurse Coordinator now accompanies the route of each clinic, connecting those who have tested positive for HIV at the clinic to care. The nurse coordinator also ensures clients obtain confirmatory testing and initiates antiretroviral treatment (ART) to prevent coinfections. In 2015, 93% of eligible follow up coordinator clients accessed ART and 98% self-reported adhering to treatment exceeding UNAIDS 90-90-90 targets among our small population of clients.

GAIA’s male targeted HIV testing directly addresses the male stigma of HIV testing. In 2015, GAIA held 27 special HIV testing events outside of normal clinic hours, 20 of which targeted men (the remainder targeted youth clubs). We saw nearly double the proportion of men at these events than we see at normal clinic days. An article was published in one of the sector’s leading journals, AIDS in 2015, describing the strategic efforts GAIA has made to engage men in HIV testing and care.

GAIA Follow-up Client Outcomes, 2014-2015

- 100% All clients know their status
- 92% of clients who know their status are on ART
- 68% of clients with HIV are on ART
- 96% of clients on ART are adhering to treatment
- 98% of clients on ART are adhering to treatment

To ensure villagers living with HIV have access to HIV care throughout Mulanje district, GAIA has further partnered with the Mulanje District Health Office to provide free antiretroviral treatment at two additional sites: Thembe Health Center in southern Mulanje, and Likanaga Tea Estate, where hundreds of tea pluckers live and work in Northeastern Mulanje.

Each week three government health staff and three GAIA Mobile Health Clinic staff travel once to each new site to initiate those newly diagnosed with HIV on ART. They also provide refills and maintenance care for those already on ART at a more convenient location, much closer to their homes than where they may have received care in the past.
The Elizabeth Taylor AIDS Foundation: Investing in 90-90-90

Joel Goldman, Managing Director of The Elizabeth Taylor AIDS Foundation (ETAF), founder and funder of the GAIA Elizabeth Taylor Mobile Health Clinics program, spent time in May with GAIA in Mulanje district. Joel enjoyed seeing the clinics in action for the first time and also became an active participant. At our Men’s Testing Clinic on his second day, he shared his personal story with the assembled group. Joel has been HIV+ for 25 years and is very healthy due to his committed adherence to his ART regimen. The group cheered and asked to be photographed with him. We repeated this at each clinic and the GAIA Village we visited (more than 400 present) and there was applause each time.

“It’s clear that the mobile clinics offer the infrastructure to pull off the unthinkable. With the right investments layered on top, we can achieve 90-90-90.”

- Joel Goldman, ETAF

In addition to being moved by what he saw, Joel was inspired to think of the potential global impact of what he witnessed. “It’s clear that the mobile clinics offer the infrastructure to pull off the unthinkable. With the right investments layered on top, we can achieve 90-90-90 (see Strategic Plan article on page 3) here in Mulanje,” he said. “And if we can do it here, in one of the toughest most remote areas imaginable, there’s no reason it can’t be achieved everywhere!”

Soon thereafter, GAIA launched a pilot to undertake door-to-door HIV testing and counseling, with referrals and follow-up of new HIV clients managed by the mobile clinics. The results have been extraordinary, and the efforts to achieve the first 90 (identifying 90% of the HIV cases) are underway!

Village health committee members of GAIA’s Men’s Testing Clinic.

Remembering Henry Beni

The Henry Beni structure for Mobile Health Clinics was completed and dedicated in 2015. Henry served GAIA as a lead clinician and was one of the first employees of the GAIA Elizabeth Taylor Mobile Health Clinics. The Henry Beni Clinic structure provides a safe and sheltered waiting area for the large numbers coming to one of the clinic stops at which he served until his passing in 2012.
Ten years on, the GAIA Nursing Scholarship Program is going stronger than ever. GAIA is successfully increasing the number of nurses graduating from Malawian nursing institutions and increasing the number of nurses employed and retained in Malawi's public health sector.

Twenty new GAIA Scholars were inducted into the program in March, all of whom passed year one exams in December. They join more than 450 other Scholars currently completing coursework or working across Malawi in the public sector.

A total of 239 Scholars have graduated from nursing school, and 214 were placed in the Malawi workforce across 27 of 28 districts in Malawi during 2015. The remainder were awaiting licensing exams and government employment placements. One hundred and twenty-two Scholars have successfully completed their public sector service commitments (95% completion rate). Of those who have completed at least three years post-commitment, 81% are still working as nurses within the public sector, serving rural communities and villagers in need of government-provided healthcare.

The GAIA Nursing Scholarship Program has been hugely successful not only in ensuring Scholars complete their education on time, but keeping them employed and connected to GAIA well after graduation through close monitoring and annual get-together events. For more information, see the article "Celebrating 10 Years of the GAIA Nursing Scholarship Program" (opposite page).

2015 was not without its hard times – GAIA lost two Scholars this year, a 3rd year student at Kamuzu College of Nursing, Triphonia Alekadala, who passed away at her home in Zomba during a school break, and Zamiiwe Chipeta, a graduate and nursing educator working in Lilongwe. The GAIA community mourned the loss of these great women for their efforts to better their own lives and work to improve access to health care and the quality of the health care system for all Malawians.

**GAIA Nursing Scholar Profile: Jeannie Mkanda**

Jeannie always wanted to be a nurse because there was only one nurse serving her district of Likoma and she thought if she became a nurse, then Likoma would have two! Jeannie will be the first in her family to receive a degree. She is currently completing her clinical rotations in her third year at the Holy Family Nursing College. The labor ward is her favorite. She recently weathered her first high risk delivery with success. The outcome was healthy twin baby girls. She wants all Malawians to receive good healthcare and she doesn’t want women to deliver their babies unattended at home. She would like to be a community nurse in a rural hospital in order to help educate people and help them understand how to take care of their health.

She is one of seven children who learned to use the little they had to make the most of life, especially after their dad passed away. Thanks to the small stipend given to GAIA Nursing Scholars, she is able to study and help pay for her younger sister to attend secondary school, rather than choose between her studies and providing for her family. Assisting siblings is a common practice amongst our students who believe in paving the way for their brothers and sisters as GAIA has paved the way for them.
Celebrating 10 Years of the GAIA Nursing Scholarship Program

The GAIA Nursing Scholarship Program celebrated its 10 year anniversary in June with a gathering of nearly 200 Scholars, past and present, GAIA supporters and partners. Among many exemplary guests, the event was attended by GAIA’s co-founder Bill Rankin, Kamuzu College of Nursing Administrators, and Kaboni Gondwe, GAIA’s very first Scholar.

Kaboni spoke to the group expressing her thanks to the GAIA Nursing Scholarship Program for helping her through school, to working in the public health sector, completing her master’s degree and currently working towards her PhD in the United States. Upon graduation (target date 2017), Kaboni will return to Malawi as a faculty member at Kamuzu College of Nursing.

Scholars shared in an afternoon of speeches, educational opportunities and lunch with their friends who are now scattered nationwide, all working to improve the health of all Malawians. Scholars who had successfully completed their public health sector service commitment were awarded certificates and all received a GAIA-branded Chitenje, the traditional Malawian wrap skirt.

Locations of GAIA Nursing Scholars Deployed & Working in Malawi

Total Number of Deployed Scholars: 214

<table>
<thead>
<tr>
<th>Region</th>
<th>Scholars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northern</td>
<td>28</td>
</tr>
<tr>
<td>Central</td>
<td>71</td>
</tr>
<tr>
<td>Southern</td>
<td>115</td>
</tr>
</tbody>
</table>

From a letter received October 2015 in Blantyre:

Dear GAIA,

The training I received through the GAIA Nursing Scholarship Program benefits not only me and my family, but has great significance for my entire community and beyond. Please know that you have not only trained a nurse, but a highly regarded healthcare professional, and in the eyes of my village, a “Doctor”! Every time I return to my village during school breaks, I am greeted by large crowds saying “tikaone a dokotala athu abwera!” or in English “here comes the doctor!” They can’t wait to have one of their own providing health care for them.

I will never forget what you have done for me. I lacked for nothing during my training. May you continue helping others as you have done for me. My life has completely changed for the better because of you.

Lastly, may you please pass my heartfelt gratitude to the whole GAIA family. I really love you all.

Catherine

GAIA Nursing Scholar, Kamuzu College of Nursing
GAIA Celebrates 15 Years and Launches Global Citizen Award

GAIA marked its 15th Anniversary with special events held in San Francisco and Pasadena during the spring and fall of 2015, together raising nearly $500,000. To mark this important milestone, GAIA launched the Global Citizen Awards to recognize visionary GAIA supporters in the fight against HIV/AIDS. The three inaugural recipients profiled this year embody the stalwart commitment needed to end this devastating epidemic that remains the world’s most infectious killer.

▶ Marty Arscott, Chair of GAIA’s Board of Trustees, accepted the Global Citizen Award on May 6 in front of a crowd of 300 guests at the Julia Morgan Ballroom in San Francisco. Here she is pictured accepting the award from long-time friend and GAIA supporter, Shirley Hagey.

▶ Elizabeth Taylor’s granddaughter, Laela Wilding, graciously accepted the Global Citizen Award on behalf of The Elizabeth Taylor AIDS Foundation at the May event in San Francisco. Here she is pictured with GAIA CEO, Todd Schafer, ETAF Managing Director, Joel Goldman and Peter Paige, the evening’s emcee and co-creator of The Fosters, on ABC Family.

▶ Agnes Grohs, former GAIA Trustee, accepted the Global Citizen Award on October 25 at the stately home of Tiffany and Boris Beljak in Pasadena. She was honored for her long-time support of GAIA and her tireless dedication to the people of Malawi. Here she is pictured with Dr. Michael Gottlieb and GAIA CEO, Todd Schafer.

The Far End of the Road

In April 2015, GAIA held a screening of The Far End of the Road in Pasadena for a packed audience at Laemmle’s Playhouse 7. An expert-led panel discussion immediately followed the film, featuring Dr. Michael Gottlieb, the renowned HIV specialist who first identified AIDS, along with GAIA CEO, Todd Schafer and GAIA Deputy Chief of Party, Melanie Perera.

The film is available for streaming at www.thegaia.org/film. We encourage you to view the film online and share it with your networks via social media or by organizing your own screening for friends and colleagues.
GAIA and the Global Health Community

GAIA contributes to the broader global health community in many ways: by disseminating results of operational research and lessons learned in publications and at national and international conferences, by serving on boards and working groups, and by mentoring students in the field.

**September 2014 to March 2015**
International Programs Director, Ellen Schell, served on a working group to shape the research agenda for the Preterm Birth Initiative at the University of California, San Francisco. This multiyear-initiative, funded by the Bill & Melinda Gates Foundation and Marc and Lynne Benioff, is a transdisciplinary research effort aimed at contributing to the reduction of the burden of prematurity.

**February 2015**
GAIA Country Director, Joyce Jere, gave a presentation at the Malawi National Nursing Leadership Conference on GAIA’s Nursing Scholarship Program.

**March 2015**
Monitoring and Evaluation Manager, Beth Geoffroy, gave a presentation on the GAIA Nursing Scholarship Program at the Consortium of Universities in Global Health Conference in Boston, MA.

**March 2015 to May 2015**
Two students from the UCSF Global Health Studies Program did their capstone research projects with GAIA looking at client satisfaction at our mobile clinics and the impact of our follow-up nurse coordinators.

**June 2015**
Geoffroy returned as an instructor to the SORT IT Operational Research and Training Course in Victoria Falls, Zimbabwe at the invitation of the World Health Organization.

**September 2015**
Doctoral candidate in public health at the University of North Carolina, long-time friend and former GAIA staff member, Amy Rankin-Williams, conducted research on barriers and facilitators to male testing in Malawi in GAIA communities.

**October 2015**
GAIA Malawi staff presented program-based research on our male testing and follow up programs (see pages 6 & 12) at the National AIDS Commission HIV and AIDS Research and Best Practices Dissemination Conference in Lilongwe, Malawi.

**November 2015**
GAIA Malawi staff presented on the GAIA Nursing Scholarship Program at the College of Medicine Research Dissemination Conference in Blantyre, Malawi.

**December 2015 & Ongoing**
Schell also serves on the board of the UCSF School of Nursing Global Health Center and on the UCSF working group on Trainee International Issues.
GAIA Partners Update

THE HAMELS FOUNDATION
In September, Kathleen Greene, Chief Operating Officer of The Hamels Foundation led a team to visit the Mulanje District Primary School, built with Hamels funds in a project managed by GAIA. Three classroom blocks housing 12 classrooms are complete and serving nearly 500 students. A fourth classroom block will be completed in 2016. Ten teacher’s houses are now occupied by enthusiastic staff. Two exciting new additions in 2015 are a kitchen and the library. In the kitchen, community volunteers use the huge cooking pots to prepare a nutritious soy-corn porridge for the children. The library, generously funded by the Mistele family, is now awaiting the arrival of books.

OPEN ARMS
GAIA has partnered with Open Arms since 2009 to provide care for orphans in crisis. Open Arms operates children’s homes in Blantyre and Mangochi, housing and healing orphaned and abandoned infants for their first two years of life. Once their health is stabilized, the children are reintegrated into their extended families in home villages whenever possible. Long-term care is provided for those with no family to return to. In 2015, GAIA made a grant of $30,000 to Open Arms to fund all daily meals for 85 orphaned children.

HOMEAID FOR AFRICA
Longtime GAIA partner HomeAID for Africa celebrated its 10th anniversary in September at a historic home in West Chester, Pennsylvania. Through its sales of handmade crafts at local fairs and farmer’s markets, HomeAID has raised over $300,000 to fund grassroots programs supporting women and girls in rural Africa. GAIA congratulates HomeAID and its members on their decade of dedication and impact in Malawi.

TRINITY PRINCETON
Trinity Church hosted the Princeton premier of The Far End of the Road in February with special guest GAIA CEO Todd Schafer, raising support for a rich and vibrant partnership between Trinity Outreach and GAIA. The event featured live jazz, elegant bites and informative displays on GAIA and Malawi. Trinity’s outreach group has supported GAIA programs since 2011, beginning with multi-year sponsorship of GAIA Villages in Nkunguza village and this year Matipwiri, with additional support for emergency flood relief. The community has gone above and beyond in raising awareness domestically of the health and development context in rural Malawi as well as lending support and encouragement to empower Malawian women and girls in a village-based response.

ST. MATTHEW’S AND BED NETS
“Young supporters make a huge difference”
GAIA is the grateful recipient of major support from an inspiring group of 3rd graders from St. Matthew’s Parish School in Pacific Palisades. Each year, the youth’s read-a-thon raises funds to address a pressing global challenge as part of a Service Learning Program. Motivated by a vision of a world where every kid in Malawi would sleep safely under a bed net – free of mosquitos and deadly malaria – the 3rd graders rallied to the cause. Diligently fundraising through everything from lemonade stands to personal appeals to friends and family, the 3rd graders this year raised $6,000, enough to purchase and distribute 500 nets and train families on their effective use to prevent malaria.

EATS AND BEATS
Trinity Church in Menlo Park California has been a longtime supporter of GAIA’s work. In February, led by GAIA trustee Laurie Hunter, the church hosted a delightful evening of Malawian food, song, and a presentation of a film about GAIA’s work, The Far End of the Road. The church raised $17,000 to complete its 3-year sponsorship of a GAIA village. In addition the church raised $18,000 for flood relief. Responding to the success of the event, the Rev. Matthew Dutton-Gillett, rector of St. Matthew’s said, “I am so grateful to all of you who put your heart and soul into this event, doing so much good for so many people in Malawi.”

CHURCH OF THE REDEEMER AND STEPHEN BILLINGS
In October, GAIA dedicated a mobile clinic stop in memory of a dear friend lost in 2015, The Rev Stephen R. Billings, longtime volunteer and avid supporter from Bryn Mawr’s Church of the Redeemer and chair of its African Children’s Mission (ACM). GAIA recognizes Stephen for his deep compassion, generous contributions to GAIA programs, and advocacy for rural Malawian families in his lifetime. GAIA’s Country Director, Joyce Jere, and GAIA CEO Todd Schafer made a special visit to Redeemer to present the dedication and honor Stephen with the ACM community.
In January 2015, southern Malawi experienced the heaviest rains in decades, flooding many parts of Mulanje district and stranding thousands who had to run from their flooded homes and fields to escape rising waters. The majority of these villagers are subsistence farmers and without their personal gardens they have no source of food or income for the remainder of the year.

GAIA’s generous donors came to the rescue of thousands of Mulanje residents, giving nearly $90,000. GAIA was able to provide 150,000 pounds of maize and 22,000 pounds of beans along with emergency supplies like blankets and bed nets to nearly 4,000 villagers.

Locally-trained GAIA Door-to-Door tester provides targeted testing at family homes.

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<thead>
<tr>
<th>Partners &amp; Programs</th>
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<tbody>
<tr>
<td>Nursing Scholarships</td>
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<tr>
<td>Global Strategies</td>
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<tr>
<td>Mother Patern College of Health Sciences</td>
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</tbody>
</table>

Historic Flooding in Malawi

A 20kg bag of maize can help feed a family of 4 for 1 month.

Along with food, GAIA was able to supply families with necessities such as blankets and bed nets.

Liberia’s Nursing Program

When the devastating Ebola epidemic struck Liberia, the medical profession was devastated by the disease in a country that already had one of the lowest nurse-to-population ratios on the globe. GAIA stepped up to work in collaboration with Global Strategies, a non-profit that has worked in Liberia for many years. Together, we replicated GAIA’s highly successful Nursing Scholarship Program at Mother Patern College of Health Sciences in Monrovia.

Eight Scholars were sponsored for the three year course, generously funded by GAIA donors who answered our request for support. The students are thriving and we are pleased by their academic progress.

Newly-enrolled nursing students supported by GAIA with sister Barbara at Mother Patern College of Health Sciences in Monrovia, Liberia.

The first pillar of the UNAIDS 90-90-90 treatment target is to get 90% of all people living with HIV to know their status. GAIA has committed to achieving this target in the Mulanje district, and in 2015 launched a pilot Door-to-Door HIV testing campaign to test an estimated 6,000 people across ten current GAIA villages.

In the first 3 months of the campaign (October - December), GAIA achieved huge success, identifying 6,265 people unaware of their HIV status and testing 5,856 people, or 93%, for HIV. Of those tested, 236 villagers were newly diagnosed with HIV and referred for follow up treatment and care. Only 1% of villagers refused home testing and 5% were not found at home during the initial village sweep.

Making HIV testing a routine part of personal health care and linking those identified as in need of HIV treatment to care will undoubtedly have a positive ripple effect on achieving the further goals within the UNAIDS 90-90-90 treatment target. You can read more about 90-90-90 in the GAIA Strategic Plan article on page 3.
Financial Overview

Income 2015

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<tr>
<td>10% Other</td>
<td>14% Special Events</td>
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<tr>
<td>5% Religious Orgs.</td>
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<tr>
<td>19% Foundations</td>
<td>36% Individuals</td>
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<td>16% USAID</td>
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Expenses 2015

- 8% Fundraising
- 6% Administration
- 86% Programs

In 2015, GAIA’s cash-basis income (after restricted transfers) totaled $3,640,000 and expenses totaled $3,650,000 (unaudited). GAIA has an annual accrual basis independent audit each fiscal year. The 2015 audit report will be available online later in 2016.

GAIA Accomplishments 2015

<table>
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<tr>
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<th>$15,000 sponsors one village for a year</th>
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</thead>
<tbody>
<tr>
<td>Community Development</td>
<td>GAIA Villages in operation 40</td>
</tr>
<tr>
<td></td>
<td>Community Caregivers working in villages 160</td>
</tr>
<tr>
<td></td>
<td>Youth served through youth clubs 3,416</td>
</tr>
<tr>
<td></td>
<td>Bed nets distributed 5,750</td>
</tr>
<tr>
<td>Orphan Care</td>
<td>Orphans supported 1,836</td>
</tr>
<tr>
<td></td>
<td>Orphans assisted with secondary school tuitions 128</td>
</tr>
<tr>
<td>HIV Prevention</td>
<td>Villagers referred for HIV testing 1,748</td>
</tr>
<tr>
<td></td>
<td>Percentage of villagers tested HIV+ (of those voluntarily revealing results) 18%</td>
</tr>
<tr>
<td></td>
<td>Number of villagers tested through GAIA DtD HIV testing campaign 5,856</td>
</tr>
<tr>
<td></td>
<td>Villagers reached with HIV prevention messages 50,000</td>
</tr>
<tr>
<td>Home Based Care (HBC)</td>
<td>Number of patients under care 297</td>
</tr>
<tr>
<td></td>
<td>Total number of patients nursed back to health (discharges) 88</td>
</tr>
<tr>
<td></td>
<td>Patients provided with end of life care (deaths) 38</td>
</tr>
<tr>
<td></td>
<td>Patients continuing in care 171</td>
</tr>
</tbody>
</table>

| GAIA Elizabeth Taylor | Mobile clinics in operation 7 |
| Mobile Health Clinics | Client visits for illness 205,606 |
| $125,000 funds        | Client visits for child/infant growth monitoring 10,908 |
| one clinic for a year | Clients tested for HIV 9,181 |
|                       | Percentage of clients testing HIV+ 6% |
|                       | Clients treated for malaria 41,061 |

<table>
<thead>
<tr>
<th>GAIA Nursing Scholarship Program</th>
<th>$2,500 sends one nurse to school for a year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurse Education</td>
<td>Students under sponsorship in 2014 213</td>
</tr>
<tr>
<td></td>
<td>Nursing Scholars graduated since program inception 239</td>
</tr>
<tr>
<td></td>
<td>Scholars deployed at government health facilities and nursing colleges 214</td>
</tr>
<tr>
<td>Nurse Training</td>
<td>Practicing nurses and nursing faculty trained in antiretroviral therapy since October 2010 390</td>
</tr>
<tr>
<td></td>
<td>Practicing nurses and nursing faculty trained in triage since October 2010 210</td>
</tr>
<tr>
<td></td>
<td>Practicing nurses and nursing faculty trained in basic emergency obstetric and neonatal care since October 2010 62</td>
</tr>
<tr>
<td></td>
<td>Practicing nurses and nursing faculty trained in clinical instruction since October 2010 56</td>
</tr>
</tbody>
</table>
Joyce Jere, Malawi Country Director

After an extensive search that included over 100 applicants, GAIA’s own, Joyce Jere, rose through the interview process as the ideal choice to be GAIA’s next Malawi Country Director in 2015. Joyce succeeds long-time Country Director, Jones Laviwa, who retired in March. GAIA thanks Jones for his many years of service.

Prior to her joining GAIA in 2011, Joyce spent more than 15 years with the Malawi Ministry of Health and several nongovernmental organizations. Joyce is able to navigate complicated public and private systems with efficacy and has expertise in maternal and child health and HIV/AIDS. She holds a Masters of Public Health degree from top-ranked Witwatersrand University in South Africa where she received the prestigious Margaret McNamara Memorial Fund award.

“My passion is to reach the community, especially serving those who are disadvantaged. GAIA is an organization that reaches these communities and this is the right place for me to be.”

A Letter from the New Country Director

Dear GAIA Supporters,

In 2015, GAIA expanded our programs to dig deeper and advance our fight against HIV in our rural communities. GAIA increased access to HIV testing through a pilot door-to-door testing campaign. Our trained volunteers and our community health nurses targeted whole families, men, women and children, to offer HIV testing. It was an amazing effort: we saw many women requesting couples counseling and even more men coming forward for testing on their own. We also specifically targeted men for testing; every weekend we travelled to rural communities where we could meet them in male-friendly spaces. Many women insisted on accountability from their men - one woman said to me, “I want to make sure that he indeed got tested so I have to accompany him.” There is no doubt that this effort has improved community openness to discuss HIV and for those who test positive to form or join support groups and live positively.

There were tough times for our people in 2015 - the communities we serve were affected by severe flooding creating an acute food shortage which may last through 2016. An increase in mosquitoes led to an increase in malaria and our clinics needed to respond. Our home-based care patients and orphan headed families were deeply affected by flooded fields.

In 2016, we will dig deeper still in our community initiatives. We will reach more youth and adolescents, expand our efforts to improve identification of HIV-positive clients, and increase efforts to improve access to treatment for HIV-positive clients in Mulanje and Phalombe. We will intensify our home visits not only to test but improve and promote adherence on HIV-treatment through adherence support initiatives.

Joyce Jere, R.N., M.P.H.
Country Director

GAIA, being a friend to all in need, offered food relief to those affected with the generous support of our donors. We distributed bed nets, blankets, and 172,000 pounds of food through GAIA Mobile Health Clinics and GAIA Villages.
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We are thankful to the many GAIA Trustees, Staff, and Volunteers in the U.S. and Malawi that have provided us with the beautiful photos throughout this Annual Report. Zikomo!
We are grateful to all our generous supporters and wonderful volunteers who work tirelessly on behalf of GAIA.

Thank you.

GAIA's Malawi staff gathered in 2015 to celebrate the new Country Director, Joyce Jere.

GAIA takes the medical breakthroughs of the developed world and brings them to the far end of the road where 1 out of 6 is HIV+ and healthcare is often many hours away.